

## Change Project Leadership, Implementation Consultant and Product Management with a passion for delivering Business Change, Regulatory Compliance & Technology Transformation in Commercial Finance, Consumer Credit, Asset & Auto Finance

Change Project Leadership, Implementation Consultant, Architect Analyst, and Product Management for Banking and Finance, with international experience at Solifi, Barclays, Lloyds Banking Group, Bank of Ireland, BMW Bank, BNPP, Stellantis, Honda, Accenture. Business benefits-focused full life-cycle project leadership and agile management: governance and experience with collaboration and attention to detail.

Subject matter expert in managing business and technology change in Commercial Finance, Consumer Credit and Vehicle Finance, successfully driving delivery and quality outcomes for major transformation programmes and implementing regulatory change in retail, commercial and corporate finance businesses.

	<b>Architect, Product Management, Change Project Leadership</b> Solifi / White Clarke	<b>Interim Project Manager / Business Change Analyst</b> Barclays Corporate Lloyds HBOS Wholesale Banking		<b>European IT Director</b> Key Equipment Finance
<i>Change Management, Business &amp; Technology Architect, Product Management &amp; Analysis</i>	8 Years Experience	2 Years Experience	2 Years Experience	6+ Years Experience
<i>International Financial Services Domain Experience</i>	Retail & Commercial Vehicle Finance, Leasing, Contract Hire & Credit Lines in UK, Europe & APAC	Corporate Asset Finance and Sales Finance	Structured Corporate Finance, Aircraft, Ship & Project Finance	Global Vendor Finance: Leases, Loans, Sale of Receivables across 15 Countries
<i>Analytical Problem-Solving Skills &amp; Subject Matter Expertise. Managing delivery of solutions in multi-national Finance Businesses: Regulatory Change, Payments, Accounting and Business Data</i>	Product Management, Enhancements, multi-national payments & accounting, broker commissions, COVID forbearance, GDPR, Debt Respite, TCF & Consumer Duty, KYC, Regulatory Reporting	Managing Environments and Releases, Configuration, Integration with 15 APIs including UK payments	Managing Merger Corporate Finance & Banking Platforms. International & UK payments	Bringing 15 country operations onto unified platforms. Multi-GAAP lease accounting, multi-regulatory reports.
<i>Managing Product Delivery for Transformation of Finance businesses with aligned IT solutions</i>	Implementing Enhanced ERP Cloud-based product with new APIs, microservices and data streaming	Managing migration from legacy applications onto ALFAv5	PM in Complex migration phase of Europe's largest Banking Migration	Managing Technology Roadmaps. Migrating to a single European Oracle platform
<i>Expert stakeholder management and communications. Working with international and virtual agile teams</i>	3 years on client site in Germany end to end implementation & stakeholder management. Moving to agile working and virtual Scrum teams	2 years onsite with business, vendor and project team with near- and offshore teams	Business & project team across UK. New TOM, Customer Journey Comms	Programme management with stakeholders across US and Europe, off-shore agile development teams

## Professional Experience

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### FUNCTIONAL ARCHITECT Product Team - Solifi

2015 to 2024

Solifi (formerly White Clarke Group) is a FinTech business delivering asset and auto finance solutions. As Functional Architect for Contract Management System and Business Data Interface Product, I was responsible for delivering product enhancements and solution designs to meet business requirements and regulatory change during the Product transition to Cloud SAAS. I successfully delivered responsibilities for:

- **Project Leadership and Delivery** – Scoping, Solution Design and Estimating of enhancements for implementation and upgrade projects for clients. After development & QA, I worked with release managers to plan delivery and provide UAT & production support.
- **Product Management:** Agile management of user stories and solution designs on Product Roadmap and Backlog. Developing new offshore Product Owners as SME. Support for Scrum teams development & QA.

Clients including BMW Bank, BNPP Personal Finance, Bank of Ireland, Stellantis/Crédit Agricole/Drivalia, Honda Finance, Secure Trust Bank, HomeStart Finance & Lloyds Bank Commercial Vehicle Finance.

- **For Bank of a European car manufacturer - BMW Bank:** Functional Lead for Accounting, Payments and Operational Reporting. 30 month on-site in Munich in client facing role for stakeholder management: pilot of a multinational programme from project initiation, scoping use cases, requirements, design of gaps, product development, UAT support. Managing new product delivery for Accounting, SEPA Payments and Operational Reporting.
- **For Motor Finance Division of UK Bank -Secure Trust Bank:** Functional Lead for Contract Management System Implementation. Programme to deploy Dealer Finance, Originations, CMS & BDI modules. Through two major releases for Near Prime Business then Rate for Risk.
- **For European Banks and Finance Companies:** Managing Product Backlog and delivery of projects to support business change, regulatory reporting and compliance. Product Enhancements including Pricing, Broker and Dealer Commissions, Credit Risk, Collections Strategies, Debt Respite, GDPR, Consumer Duty & KYC, COVID forbearance & interest free payment holidays, Consumer Credit Act compliance, Credit Reference Agency data and other risk & regulatory reporting. Business mergers, migrations and transfers.
- **For Finance Businesses of Global Car Manufacturers, Banks and Mortgage Funders.** Implementation of CMS and BDI. Agile Development of versions of the cloud product for Business Finance, Leasing and Consumer Credit. Specialising in product enhancements for Operational Reporting, Data Streaming and Microservices.

### INTERIM PROJECT MANAGER Business Change Analyst/Consultant 2009 to 2015

Providing analysis, consultancy, business change and project management, advising clients on finance and banking business transformation and delivery of IT enabled Operational Excellence.

- **Barclays Corporate Banking: Sales & Asset Finance:** Interim PM for technology transformation programme. Managing environments, business configuration, releases and integration of 15 interfaces - CAP, HPI, Payments, GL, documentation, data warehousing - as part of 3-year transformation programme to migrate to ALFA V5. Led rapid evaluation of alternative suppliers to incumbent vendor.
- **Lloyds Banking Group - Wholesale Banking & Markets:** Change management for the integration of Halifax Bank of Scotland into Lloyds Banking Group, working on two programmes:
  - Business Change Management – Work stream Functional Lead for migration of Bank of Scotland Project Finance & Structured Corporate Finance client bank accounts, as part of Europe's largest banking integration. Implementing new Target Operating Models & Customer Journey communications.
  - Business PM/Analyst: Change management integrating HBOS/Lloyds lease finance portfolios onto single ALFA platform for Structured Corporate Finance. Interfaces with Group Payments and Lloyds & HBOS GLs
- **Ricoh Capital:** Business process and controls design for new business & credit underwriting, integrating operations of a captive funder and their parent operating company in UK and Europe for implementation of Oracle eBusiness Suite. Working as an affiliate of Invigors LLP.

## Professional Experience (continued)

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### **EUROPEAN IT DIRECTOR: Key Bank - Key Equipment Finance** **2002 to 2008**

Promoted to European IT Director to deliver business-aligned enterprise applications and services across 15 countries. IT & business change leadership for Global Vendor Finance Division.

- Programme Management for industry-leading Oracle Lease Management and eBusiness Suite across 15 countries; reduced financial close from 2 weeks to 2 days. From Business Requirements, RFP to deployment across European business. Single instance, multi-currency, multilingual, multi-GAAP.
- Delivered compliance initiatives: SoX, Sanctions, KYC and AML with regulatory reporting including Basle ii
- Managing Technology Roadmaps to support the European business within the International US led group. Led a programme portfolio of 20+ projects supporting organisational change, totalling £5m+ investment.
- Migrating on-premise systems to virtual private cloud incl. European GL, slashing deployment time & cost.

### **EUROPEAN IS MANAGER: Leasetec Corporation International / KeyBank**

• Headhunted for senior MIS role within a privately-owned finance group, acquired by KeyBank in FY1998, supporting business growth from 6 to 15 European countries, 250 international employees, \$400M assets

### **PROJECT MANAGER: Lloyds Bank, Treasury Division**

• Responsible for project delivery, including project management for interfaces including SWIFT. Project Management Office responsibilities for back office treasury systems.

### **COMPUTER DEVELOPMENT/SYSTEM IMPLEMENTATION MANAGER: Lloyds Leasing**

- Appointed to Development Manager, in big-ticket structured finance group. Delivered 2 year rewrite of integrated administration and accounting back-office systems onto the industry's first SQL database platform.
- Promoted to lead a programme of rapid IT downsizing and integration for migration off mainframe. Delivering system integration & upgrades, eliminating mainframe costs of £0.5m p.a.

### **SENIOR CONSULTANT: Andersen Consulting (now Accenture)**

- For Lease Pricing and Accounting package: Team Leader - Sales, Product management, development, customer training & support. Industry's first pricing tool for variable tax based lease pricing.
- For UK & US Manufacturing Companies & Financial Organisations: Started UK Practice for manufacturing BPR; lean processes, continuous improvement & 'Just in Time' supply chain strategies.

## Key Skills, Business Experience & Capabilities

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- Project & Programme Management Skills (Agile, PRINCE2 Practitioner, PMP, MSP). Significant Stakeholder and Business Relationship Management. Business transformation with Lean & Six Sigma (with experience in both Manufacturing & Financial Services). Strategic Architecture with TOGAF. Service Management with ITIL.
- Full range of corporate and retail credit products including loans, leases, hire purchase, PCP, conditional sale, sale of receivables, stock financing & floor planning, ship mortgages, aircraft leases and vehicle finance.
- I have in-depth experience on very broad variety of Finance Technologies, Enterprise Applications, Core Banking and Payment Systems, Including ALFA, Solifi/WCG CALMS Originations and Portfolio Management, FIS, ACBS and Ambit, Sopra Cassiopae and MBS, NetSol Leasepac, Sword APAC, Salesforce, ServiceNow, Oracle Lease Management & eBusiness Suite and SAP. Integration ETL with IIB, MuleSoft, WebSphere MQ.
- Highly proficient with MS Office, Visio and Project. JIRA. Data analysis: SQLServer, Oracle and Postgres SQL.
- International experience of financial regulatory reporting & compliance. Multi-GAAP Accounting & VAT for multinational reporting. I served on KeyBank's international data privacy working group, to research and ensure compliance in 25 jurisdictions.

## Qualifications, Accreditations and Professional Development

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Postgraduate Course in Production Methods & Management – Cambridge Institute for Manufacturing  
Master of Arts: Engineering with Economics – Cambridge University (Corpus Christi College)  
Languages: English (Native), French (Basic Business) and Spanish (Conversational)  
PRINCE2: Practitioner Qualified & Accredited – achieved 100% pass mark. Upgrading to PRINCE2 Agile.

## Personal Information; Nicholas Michael Swithin Evans

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**Driving Licence** Full, UK

**Nationality** British

**Interests and Community Work:** School Governor, Pets As Therapy volunteer, travel, wine & cooking.

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**Blog:** [transforming.finance](http://transforming.finance)